

## **Consolidated Financial Results for the Third Quarter** Of Fiscal Year Ending March 31, 2021

5-Feb-2021

NID Co., Ltd. Company Name: **JASDAQ** Listing:

Security Code: 2349 URL: https://www.nid.co.jp/

Representative: Shuntaro Komori President

Director, Corporate Design Manager, Finance Contact: Telephone: 81-8-3-6221-6811

Manager Masaji Kato

1. Consolidated Financial Results for the Third Quarter of Fiscal Year Ending March 31,2021 (From April 1, 2020 to December 31, 2020)

(All figures are rounded down to the nearest million yen)

(1) Consolidated O <sub>1</sub>	perating Results					(%	of change from prev	ious year)
	Net Sales		Operating In	come	Ordinary Inco	ome	Profit attributa owners of pa	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q FYE March 2021	12,981	1.1	1,297	8.0	1,511	11.2	1,077	18.6
3Q FYE March 2020	12,845	$\Delta 0.3$	1,200	∆5.7	1,359	∆3.3	908	△2.7

Note: Comprehensive income: 3Q FY3/21 1,315million yen (9.8%) 3Q FY3/20 1,198million yen (41.6%)

	Net income per share	Diluted net income per share
	Yen	Yen
3Q FYE March 2021	94.91	_
3Q FYE March 2020	79.99	_

#### (2) Consolidated Financial Position

	Total Assets	Total Net Assets	Equity Ratio	Net Assets per Share
	Million yen	Million yen	%	Yen
As of December 31,2020	19,676	14,653	74.5	1,290.39
As of March 31, 2020	19,044	13,588	71.4	1,196.58

Note: Equity As of December 31, 2020 14,653 million yen As of March 31, 2020 13,588million yen

### 2. Dividend Information

		Dividends Per Share					
Registry Date	First quarter	Second quarter	Third quarter	Year End	Full Year		
	Yen	Yen	Yen	Yen	Yen		
FYE March 2020	_	_	_	22.00	22.00		
FYE March 2021	_	_	_				
FYE March 2021 (Forecasts)				22.00	22.00		

Note: Revisions to the latest projected dividends: None

### 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31,2021 (From April 1, 2020 to March 31, 2021)

Ī		Net Sale	ac.	Operating In	come	Ordinary Income		Profit attributable to		Net income
		Net Sale	7 <b>S</b>	Operating in	icome	Ordinary in	come	owners of p	arent	per share
		Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
	Full Year	18,100	0.5	1,600	△17.5	1,828	Δ19.8	1,339	5.7	117.89

Note: Revisions to the latest projected consolidated results: None

- \* Notes:
- (1) Changes in the scope of our consolidation, including changes in our subsidiaries : None Consolidated subsidiaries : 0 added, 0 removed
- (2) Application of simple accounting method: Yes
- (3) Changes in accounting methodology, procedures, and the way our figures are displayed in the creation of our Quarter consolidated financial statements.
  - ① Changes arising from revisions in accounting standards: None
  - ② Changes arising from other reasons: None
  - ③ Changes in estimation related to financial statements : None
  - ④ Re-statement of revisions: None

#### (4) Shares issued (Common stock)

Shares issued as of term end	As of December 31,2020	13,109,490	As of March 31, 2020	13,109,490
(including treasury stock)	As of December 31,2020	13,109,490	As of March 31, 2020	13,109,490
Treasury stock as of term end	As of December 31,2020	1,753,759	As of March 31, 2020	1,753,704
Average shares issued during term	3Q FYE March 2021	11,355,736	3Q FYE March 2020	11,355,786

<sup>\*</sup> This quarterly consolidated financial results are not subject to a quarterly review by a certified public accountant or an audit firm.

All projections provided in this document are based on the most accurate information available at the time of this writing. However our actual results may differ from our projections due to various unforeseen reasons.

<sup>\*</sup>Regarding the appropriate use of our earnings projections and other notes.

## 4. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

As of March 31, 2020 As of December 31, 2020

(Thousand yen)

	As of March 31, 2020	As of December 31, 2020
Assets		
Current assets		
Cash and deposits	8,965,663	10,659,022
Notes and accounts receivable - trade	3,503,045	2,541,169
Work in process	138,756	296,808
Other	182,289	126,969
Total current assets	12,789,754	13,623,969
Non-current assets		
Property, plant and equipment	415,299	392,360
Intangible assets	197,793	190,418
Investments and other assets		
Investment securities	4,076,669	4,028,340
Deferred tax assets	997,002	892,245
Guarantee deposits	349,332	326,691
Other	218,273	222,825
Total investments and other assets	5,641,277	5,470,103
Total non-current assets	6,254,370	6,052,882
Total assets	19,044,125	19,676,852

(Thousand yen)

As of March 31, 2020 As of December 31, 2020

Accounts payable - other         295,308         448,17           Income taxes payable         358,432         115,01           Provision for bonuses         913,842         474,78           Other         519,385         630,82           Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         1000,73           Total non-current liabilities         2,928,576         3,000,73           Net assets         5,456,070         5,023,53           Net assets         Shareholders' equity         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total net assets </th <th>Liabilities</th> <th></th> <th></th>	Liabilities		
Accounts payable - other         295,308         448,17           Income taxes payable         358,432         115,01           Provision for bonuses         913,842         474,78           Other         519,385         630,82           Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         1000,73           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity         488,675         488,675           Share capital         653,352         653,35         653,35           Capital surplus         488,675         488,67	Current liabilities		
Income taxes payable         358,432         115,01           Provision for bonuses         913,842         474,78           Other         519,385         630,82           Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         19,853           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity         488,675         488,67           Retained earnings         13,309,760         14,137,66         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other com	Accounts payable - trade	440,525	353,994
Provision for bonuses         913,842         474,78           Other         519,385         630,82           Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         17           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity         8           Share capital         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66	Accounts payable - other	295,308	448,178
Other         519,385         630,82           Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         700,73           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Share capital         653,352         653,352           Capital surplus         488,675         488,675         488,675           Retained earnings         13,309,760         14,137,66         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054	Income taxes payable	358,432	115,010
Total current liabilities         2,527,494         2,022,80           Non-current liabilities         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         700,73           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Share capital         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Provision for bonuses	913,842	474,789
Non-current liabilities         Retirement benefit liability         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853	Other	519,385	630,82
Retirement benefit liability         2,367,837         2,436,64           Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853	Total current liabilities	2,527,494	2,022,804
Provision for retirement benefits for directors (and other officers)         494,200         516,81           Asset retirement obligations         46,685         47,27           Other         19,853         3,000,73           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity         653,352         653,352           Share capital         653,352         653,355         488,675         488,675         488,675         Retained earnings         13,309,760         14,137,666         14,137,666         14,227,333         △1,227,40         √1,227,333         △1,227,40         √1,227,333         △1,227,40         √1,227,40         √1,227,333         √1,227,40 <t< td=""><td>Non-current liabilities</td><td></td><td></td></t<>	Non-current liabilities		
directors (and other officers)       494,200       516,81         Asset retirement obligations       46,685       47,27         Other       19,853       19,853         Total non-current liabilities       2,928,576       3,000,73         Total liabilities       5,456,070       5,023,53         Net assets       Share capital       653,352       653,35         Capital surplus       488,675       488,67       488,675       488,67         Retained earnings       13,309,760       14,137,66       14,137,66       14,227,333       △1,227,40       △1,227,333       △1,227,40       13,224,454       14,052,29         Accumulated other comprehensive income       Valuation difference on available-for-sale securities       343,180       581,36         Remeasurements of defined benefit plans       20,419       19,66         Total accumulated other comprehensive income       363,600       601,02         Total net assets       13,588,054       14,653,31	Retirement benefit liability	2,367,837	2,436,642
directors (and other officers)       46,685       47,27         Other       19,853	Provision for retirement benefits for	404 200	<b>516 01</b>
Other         19,853           Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets           Shareholders' equity         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         Δ1,227,333         Δ1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	directors (and other officers)	494,200	310,81.
Total non-current liabilities         2,928,576         3,000,73           Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity           Share capital         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Asset retirement obligations	46,685	47,27
Total liabilities         5,456,070         5,023,53           Net assets         Shareholders' equity           Share capital         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Other	19,853	
Net assets           Shareholders' equity         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Valuation difference on available-for-sale securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Total non-current liabilities	2,928,576	3,000,73
Shareholders' equity         653,352         653,35           Capital surplus         488,675         488,67           Retained earnings         13,309,760         14,137,66           Treasury shares         △1,227,333         △1,227,40           Total shareholders' equity         13,224,454         14,052,29           Accumulated other comprehensive income         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Total liabilities	5,456,070	5,023,53
Share capital       653,352       653,355         Capital surplus       488,675       488,675         Retained earnings       13,309,760       14,137,66         Treasury shares       △1,227,333       △1,227,40         Total shareholders' equity       13,224,454       14,052,29         Accumulated other comprehensive income       343,180       581,36         Remeasurements of defined benefit plans       20,419       19,66         Total accumulated other comprehensive income       363,600       601,02         Total net assets       13,588,054       14,653,31	Net assets		
Capital surplus $488,675$ $488,675$ Retained earnings $13,309,760$ $14,137,66$ Treasury shares $\triangle 1,227,333$ $\triangle 1,227,40$ Total shareholders' equity $13,224,454$ $14,052,29$ Accumulated other comprehensive income $343,180$ $581,36$ Valuation difference on available-for-sale securities $343,180$ $581,36$ Remeasurements of defined benefit plans $20,419$ $19,66$ Total accumulated other comprehensive income $363,600$ $601,02$ Total net assets $13,588,054$ $14,653,31$	Shareholders' equity		
Retained earnings       13,309,760       14,137,66         Treasury shares       △1,227,333       △1,227,40         Total shareholders' equity       13,224,454       14,052,29         Accumulated other comprehensive income       343,180       581,36         Valuation difference on available-for-sale securities       343,180       581,36         Remeasurements of defined benefit plans       20,419       19,66         Total accumulated other comprehensive income       363,600       601,02         Total net assets       13,588,054       14,653,31	Share capital	653,352	653,35
Treasury shares $\triangle 1,227,333$ $\triangle 1,227,40$ Total shareholders' equity $13,224,454$ $14,052,29$ Accumulated other comprehensive income $343,180$ $581,36$ Valuation difference on available-for-sale securities $343,180$ $581,36$ Remeasurements of defined benefit plans $20,419$ $19,66$ Total accumulated other comprehensive income $363,600$ $601,02$ Total net assets $13,588,054$ $14,653,31$	Capital surplus	488,675	488,67
Total shareholders' equity  Accumulated other comprehensive income  Valuation difference on available-for-sale securities  Remeasurements of defined benefit plans  Total accumulated other comprehensive income  Total net assets  13,224,454  14,052,29  343,180  581,36  20,419  19,66  601,02	Retained earnings	13,309,760	14,137,66
Accumulated other comprehensive income  Valuation difference on available-for-sale securities  Remeasurements of defined benefit plans  Total accumulated other comprehensive income  Total net assets  343,180  581,36  20,419  19,66  363,600  601,02	Treasury shares	△1,227,333	△1,227,40
Valuation difference on available-for-sale securities  Remeasurements of defined benefit plans  Total accumulated other comprehensive income  Total net assets  343,180  581,36  20,419  19,66  363,600  601,02	Total shareholders' equity	13,224,454	14,052,29
securities         343,180         581,36           Remeasurements of defined benefit plans         20,419         19,66           Total accumulated other comprehensive income         363,600         601,02           Total net assets         13,588,054         14,653,31	Accumulated other comprehensive income		
Total accumulated other comprehensive income 363,600 601,02  Total net assets 13,588,054 14,653,31		343,180	581,36
income 363,600 601,02  Total net assets 13,588,054 14,653,31	Remeasurements of defined benefit plans	20,419	19,66
- 1,, 1,,-	Total accumulated other comprehensive	363,600	601,02
	Total net assets	13,588,054	14,653,31
	Total liabilities and net assets	19,044,125	19,676,85

		(Thousand ye
	3rd Quarter FYE March 31,2020	3rd Quarter FYE March 31,202
NT 1	·	
Net sales	12,845,981	12,981,70
Cost of sales	10,095,690	10,185,8′
Gross profit	2,750,290	2,795,89
Selling, general and administrative expenses	1,549,793	1,498,8
Operating profit	1,200,496	1,297,0
Non-operating income		
Interest income	5,959	6,1
Dividend income	109,744	115,3
Gain on sales of investment securities	_	33,1
Subsidy income	20,025	34,9
Other	35,594	35,0
Total non-operating income	171,325	224,6
Non-operating expenses		
Interest expenses	1,062	8
Loss on sales of investment securities	1,360	
investment partnership management fee	5,641	3,5
Taxes and dues	4,200	3,4
Commission expenses	_	2,2
Other	291	3
Total non-operating expenses	12,556	10,4
Ordinary profit	1,359,265	1,511,2
Extraordinary income	, ,	· · · · · ·
Gain on sales of non-current assets	916	3.
Total extraordinary income	916	3
Extraordinary losses	710	
Loss on retirement of non-current assets	8,927	7,5
Office relocation expenses	210	14,2
Total extraordinary losses	9,137	21,7
Profit before income taxes	1,351,044	1,489,8
Income taxes		
	442,655	412,0
Profit	908,389	1,077,7
Profit attributable to	000 200	1 077 7
Profit attributable to owners of parent	908,389	1,077,7
Profit attributable to non-controlling interests		
Other comprehensive income		
Valuation difference on available-for-sale	278,129	238,1
securities		
Remeasurements of defined benefit plans, net of	11,527	$\triangle 7$
tax		
Total other comprehensive income	289,656	237,4
Comprehensive income	1,198,045	1,315,1
Comprehensive income attributable to		
Comprehensive income attributable to owners of	1,198,045	1,315,1
parent	, , , , , ,	<i>) </i>
Comprehensive income attributable to non- controlling interests	_	